



HPC Market and Interconnects Report

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About This Presentation



- This presentation provides information on
 - HPC market status and forecast
 - Revenues estimation and breakdown
 - Interconnect survey results
 - Clustering, storage, systems vendors
- The info is provided on behalf of the HPC Advisory Council
 - As a service to its members and the HPC community
- The author would like to express great appreciation to IDC and Tabor Research for their support
- For more information, please refer to:
 - http://hpcadvisorycouncil.mellanox.com
 - www.idc.com
 - www.TaborResearch.com

Executive Summary



- 2008 brought a slow down to the world's economies
- HPC market showed slight decline in 2008
 - Same anticipated for 2009, in particular for the first half
- Starting 2H09 and throughout 2010 HPC market is expected to show growth
 - IDC forecast¹ shows 5.5% CAGR growth 2008-2013
 - Tabor Research forecast² shows 6.9% CAGR growth 2009-2013
- Clusters are expected to continue and be the dominant solution (70-80%)
- Growing HPC requirements will accelerate consolidation
 - Server, storage and interconnect consolidations
- InfiniBand and Ethernet will dominate in equal shares
 - On behalf of proprietary interconnects
 - InfiniBand will continue to provide the best performing interconnect solution
 - Enables users to deliver products faster to market
- Key criteria for HPC interconnects
 - Performance, price/performance, scalability and application productivity

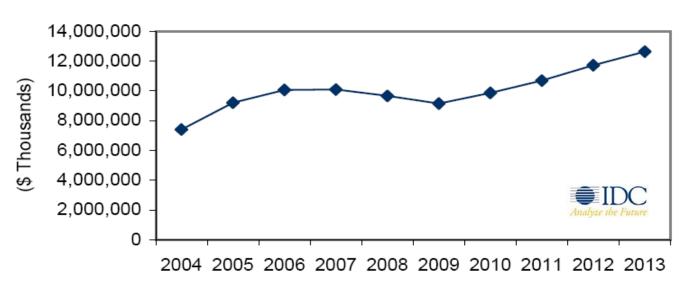
source: IDC, Worldwide Technical Computing Server 2009 - 2013 Forecast, Mar 2009, Doc #217232

² source: Tabor Research, InterSect360[™] Market Advisory Service, 2008 Technical HPC Server Market Review, April 2009

HPC Server Market Revenue Forecast



Worldwide High-Performance Technical Systems Total Market Revenue Forecast, 2004 - 2013



- HPC server market revenue estimated for 2008
 - \$9.77B, 3% down compared 2007
 - Slight market decrease estimated for 2009, with a strong increase from 2010
- Estimated 5.5% 2008-2013 CAGR

HPC Market Revenue - Geographic



Traditional HPC Revenue Share by Geographic Regions (%)

Regions	2006	2007	2008
North America	58.7%	57.9%	54.5%
EMEA	25.1%	26.1%	28.0%
Asia-Pacific	14.5%	14.2%	15.9%
Latin America	1.7%	1.9%	1.6%
Total	100.0%	100.0%	100.0%

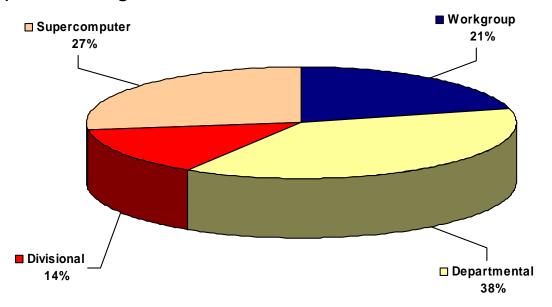


- North America continues to account for major HPC installations
- Strong growth in Asia (8.8%) and EMEA (4.1%)
 - Compared to 2007

HPC Market Revenue - Segments



Worldwide High-Performance Technical Server Shares by Competitive Segment, 2008 Estimation





IDC maps the segments by:

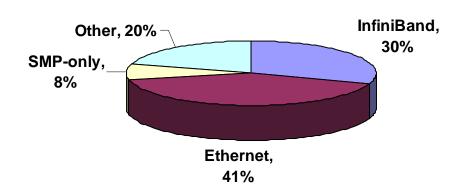
- Supercomputers technical servers that sell for over \$500,000 (author note: this can be related to 512 nodes or above)
- Divisional servers technical servers that sell for \$250,000 to \$499,999 (author note: this can be related to 512-128 nodes)
- Departmental servers technical servers that sell for \$100,000 to \$249,999 (author note: this can be related to 128-16 nodes)
- Workgroup servers, technical servers that sell for under \$100,000 (author note: this can be related to 16 nodes or less)

HPC Market - Interconnect

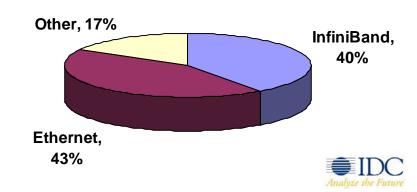


- Interconnect survey results
 - 110 sites across the entire HPC market government, academic, industry
- InfiniBand and Ethernet have relatively equal shares
- InfiniBand shows an increase of 33% in new systems installations
 - From 30% in current systems to 40% in new systems





Interconnect Types for the Most Recent Cluster

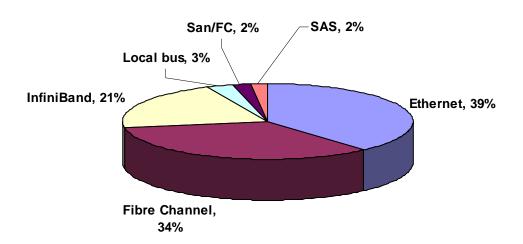


HPC Market - Storage



- Storage survey results
 - 110 sites across the entire HPC market government, academic, industry
- Fibre Channel and Ethernet are the most popular protocols
- On the most recently purchased systems InfiniBand substantially narrowed the gap
 - InfiniBand doubles its share for storage connectivity to reach 21%

Backbone Protocol For The Most Recent Storage System



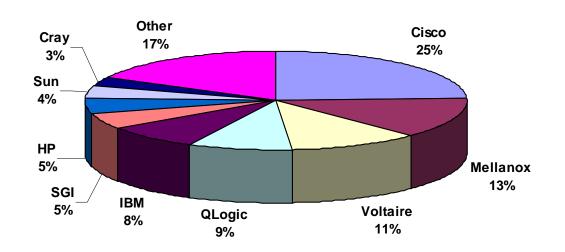


HPC Market – System Interconnect Vendors



- Interconnect survey results
 - 110 sites across entire market government, academic, industry
- Leading system vendors Cisco, Mellanox, Voltaire
 - All with double figures, rest of the vendors with a single digit

Interconnect Vendor Count For The Most Recent System





Most Important Purchase Criteria For Next HPC System



- Price/flop, price/node, price/performance
- Raw performance, processor speed, cores per node
- Ease of installation, manageability, serviceability, reliability
- Application benchmarks, performance, speed to solution
- Ability to scale, system scalability, expandability
- Power and cooling efficiency, flops/watt



For more information, please refer to the HPC Advisory Council web site http://hpcadvisorycouncil.mellanox.com/

